Care. For good.

For immediate release

IHH Healthcare Malaysia Leads the Way in Value-Driven Outcomes with the Aim to Transition to Value-Based

Healthcare

The shift is aimed at enhancing patient outcomes and achieving greater cost efficiency in Malaysia

KUALA LUMPUR, 29 July 2024 - IHH Healthcare Malaysia, a forerunner in practising value-

driven outcomes, is set to transition to value-based healthcare, in line with the Health Minister's

call to shift from a "pay-for-service" to a "pay-for-outcomes" model.

This move aims to improve patient outcomes while reducing costs associated with unnecessary

medical procedures.

Jean-François Naa, Chief Executive Officer of IHH Healthcare Malaysia said, "In an era where

healthcare costs are rising due to an aging population, the prevalence of chronic diseases and the

use of advanced technologies that offer better outcomes yet tied to higher costs, we are committed

to providing value-driven care that is patient-centric, cost-efficient and enhances patient health."

Since 2019, IHH Healthcare Malaysia has been at the forefront of evidence-based healthcare through

its value-driven outcomes (VDO) initiative.

VDO tracks the patient journey to measure, identify gaps and improve clinical process efficiency,

leading to better outcomes. Clinical practices are benchmarked against global standards, enabling

data-driven decision-making.

Currently, IHH Healthcare Malaysia's VDO initiatives cover around 15% of its procedures, such as colonoscopy, coronary angioplasty, total knee replacement (TKR), anterior cruciate ligament (ACL) surgery and hysterectomy. The goal is to expand this coverage to 50% in the near future.

"To ensure optimal outcomes from our VDO initiatives, we establish performance metrics for each procedure, including adherence to clinical guidelines, to improve quality of patient recovery and patient recovery time," said Jean-François Naa.

The meticulous implementation of evidence-based practices and advanced data analytics has led to significant achievements, even surpassing international standards.

Across IHH Healthcare Malaysia, colonoscopy procedures have achieved an overall polyp detection rate of 50%, with an adenoma detection rate of 27%. This exceeds international benchmarks, which stand at 40% for overall polyp detection and 25% for adenoma detection.

Furthermore, Patient Reported Outcomes Measures (PROM) surveys such as Knee Injury and Osteoarthritis Outcome Score-12 (KOOS 12) conducted before and after TKR surgeries show significant improvements in areas that matter most to patients, such as pain relief, better physical function and enhanced quality of life. Patient score after surgery at three months improved by 41 points, and at six months, by 52 points. This is beyond the international standards of Minimal Clinical Importance Difference (MCID) of 11.1 points.

"With the positive results of our VDO initiatives and the maturity of our data, we are now ready to explore the feasibility of outcome-based payment models. This shift not only aligns with the Health Minister's directive but also reinforces our commitment to delivering high-quality, patient-centred care," said Jean-François Naa.

IHH Healthcare Malaysia's VDO initiative spans its network in Malaysia including Gleneagles Hospitals, Pantai Hospitals and Prince Court Medical Centre, along with ancillary services encompassing Premier Integrated Labs and Pantai Integrated Rehab. The newly acquired Timberland Medical Centre will join the initiative next year.

For more information, please contact:

Maygala Navaneetham

Senior Manager, Corporate Communications +60 12 662 0701 maygala.navaneetham@ihhhealthcare.com

Sally Loh

Assistant Manager, Corporate Communications +60 12 251 3326 sally.loh@ihhhealthcare.com

ABOUT IHH HEALTHCARE MALAYSIA

IHH Healthcare Malaysia is one of the largest private healthcare providers in Malaysia, with approximately 3,000 beds. Our healthcare network comprises 11 Pantai Hospitals, four Gleneagles Hospitals, Prince Court Medical Centre and Timberland Medical Centre, and is complemented by ancillary services including Premier Integrated Labs, Pantai Integrated Rehab and a chain of primary care clinics under Twin Towers Medical Centre. Our team of over 14,000 staff and more than 1,500 consultants are strongly committed to our aspiration to **Care. For Good**. where we prioritise patients' needs to deliver quality clinical outcomes.

IHH Healthcare Malaysia is part of IHH Healthcare, a world-leading integrated healthcare provider with presence in 10 countries, including its key markets of Malaysia, Singapore, Turkiye, India, and Greater China (including Hong Kong). IHH's portfolio of trusted brands include Acibadem, Mount Elizabeth, Prince Court, Gleneagles, Fortis, Pantai and Parkway. Our vision is to be the world's most trusted healthcare services network.

More information can be found at www.ihhhealthcare.com/malaysia